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### LANTEK

#### Corporate profile

### Who we are



# Background

1986	1992	TODAY
LANTEK FOUNDATION	FULL FOCUS ON SOFTWARE FOR SHEET METAL AND STEEL FABRICATION INDUSTRY	WORLD LEADER CUSTOMERS IN +100 COUNTRIES EXPORT 85%



### Headquarters

#### Parque Tecnológico de Álava" in Vitoria-Gasteiz (SPAIN)



# Mission

We develop software solutions for the sheet metal and steel fabrication industry, giving value to the customers, employees and shareholders through the consolidation of a global team with the highest technological innovation capacity.

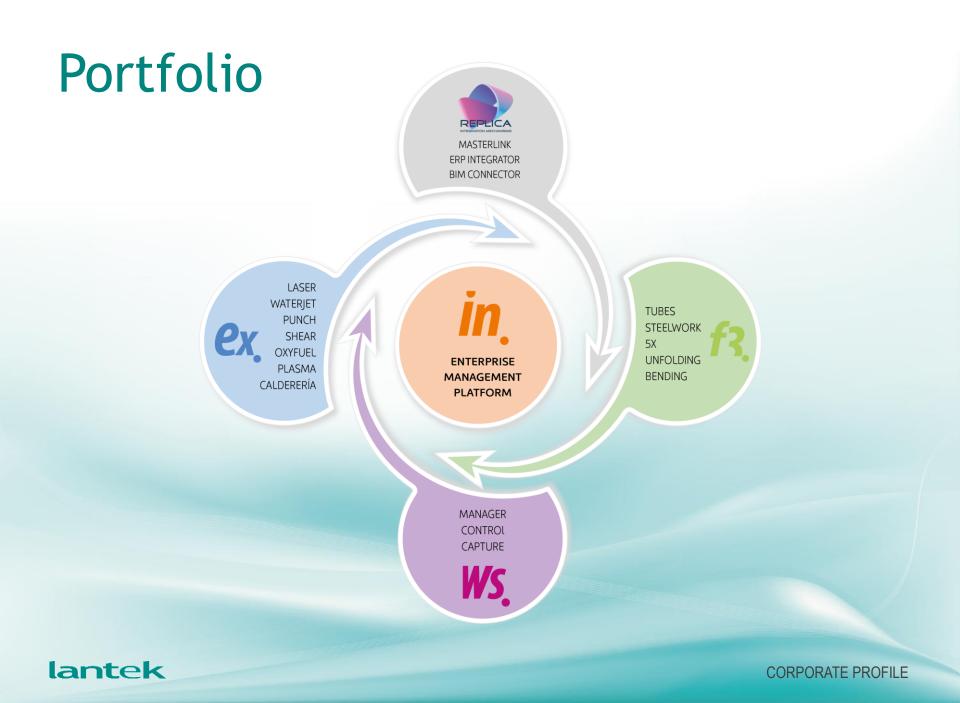
## Vision

Be the leaders and the worldwide reference, with a global focus, in software solutions for the sheet metal and steel manufacturing industry.

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### What we do

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# Lantek Expert

#### Cut

CAD/CAM software specially designed to automate the programming of profile cutting machines.

#### Punch

CAD/CAM software which provides automated nesting and tooling systems for punching machines.

#### Duct

Figure library containing more than 180 models for HVAC/DUCT industry.

#### Quattro

CAD/CAM software optimized for rectangular cutting.





**e**x

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# Lantek Flex3d



#### Tubes

CAD/CAM software enabling 3D design and machining for tube cutting.

Steelwork

CAD/CAM software enabling 3D design and machining for beam cutting.

• 5x

CAM software enabling machining generation for cutting 3D parts in 5 axis machines.

#### Bending

Software enabling 3D design and automatic bending sequence generation





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## Lantek Flex3d

#### Addins

Plug-in's for unfolding a sheet metal part or 3D assembly inside Lantek Expert.

#### • CAD solutions available:

Solid Edge® Autodesk Inventor® SolidWorks®

Catia®

NX

#### Creo Elements Pro®



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# Lantek Workshop



#### Manager

Manufacturing Execution System (MES) managing the manufacturing process execution at the workshop, from work order launch to finished product.

#### • Wos

Monitoring and validation of the manufacturing process at the operator workplace

#### Capture

Validation of other operations at the operator workplace by means of WDI devices or industrial PDA





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## Lantek Integra



- Software platform specifically designed for sheet metal fabrication industry
- Ability to comprehensively address metal companies with different approaches in manufacturing processes
  - Subcontractors
  - Own product
  - Project oriented







### **REPLICA** Integration Mechanisms



#### Masterlink

Integration mechanism between existing management systems (ERP/MRP) and CAD/CAM Lantek systems

#### ERP Integrator

Flexible integration with existing management systems (ERP/MRP)

#### BIM Connector

Seamless integration with existing steel structure design software

### SOLUTION Lantek Steelworks

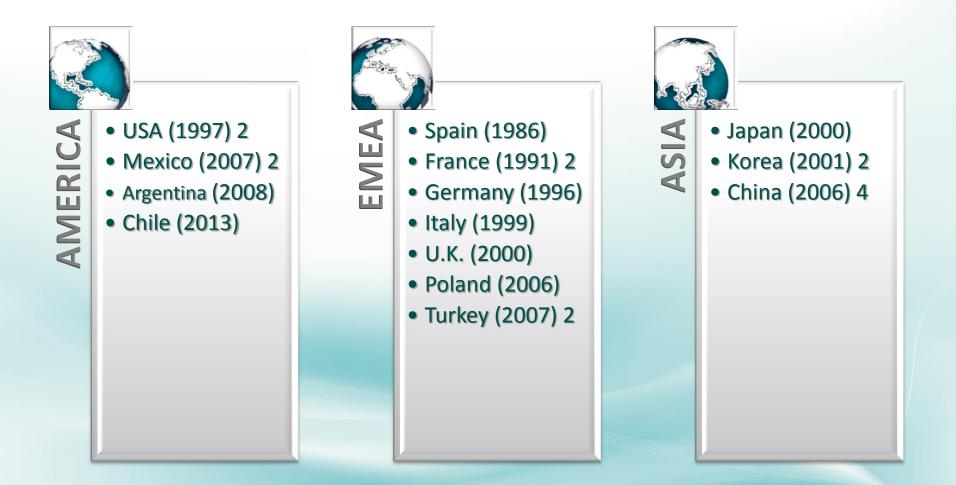
- Specialized solution for companies developing metal structures
- Lantek Steelworks comprises all processes from commercial prospection to the structure staging and the invoicing and it is adapted to the specific needs of this sector.

Project				
<ul> <li>Plann</li> <li>Budg</li> <li>Resou</li> <li>Desig</li> <li>Contri</li> <li>Portfo</li> </ul>	et urces In	nent		

### **Global presence**

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## Lantek offices



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### Lantek resellers





•Belgium •Czech Rep. •Estonia

- •Greece
- •Netherlands
- •Serbia
- •Saudi Arabia
- South Africa





• Australia

India

- Singapore
- Thailand
- Vietnam

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People



#### Highly skilled people

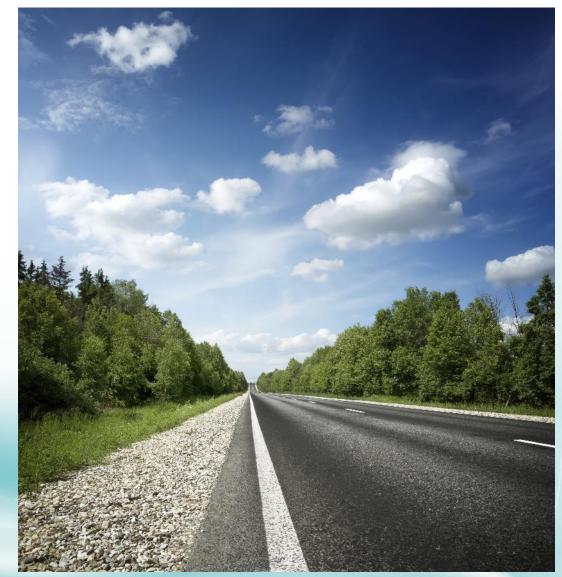
Our team is a mix of dynamism and enthusiasm for improving each day. 200 persons at your side 70 field support technicians 40 software development engineers

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#### **Competence profile**

90% of our people are graduates, many of which have studied or worked abroad. Turnover is low and the team is maintained over the years. Average age is around 30 years All this makes us have a young but experienced team.



#### Innovation

Lantek has become a global company having overcome with enthusiasm the many challenges and difficulties it has faced, being able to stay the course through thick and thin and to adapt quickly to the changes, always being conscious of its ability to achieve, and thanks to the dedication, commitment and knowledge of the people who are part of it.

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### **Business facts**

# Strong growth

 Our internationalization strategy has enabled us to have a sustainable growth over the past years and recover from global crisis stronger than ever.



- We are leaders in Spain, Portugal, France, Italy, Brazil, China and Korea and the most important company worldwide in this sector in terms of market share.
- Lantek invests around 20% of its revenues on R&D for improvement of our products and new technology development.

## Customers



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Best partner in the industry for radically transforming competiveness and productivity for companies in the sheet metal and structural steel sector

# Thanks!

www.lanteksms.com

